



How to pull contacts for email and phone campaigns in Select GCR Pro

Select GCR Pro is a powerful lead database for government and business contacts. Today, we're going to learn how to search and export contacts from our program to use in email and/or phone campaigns.

Market and position your company for government contracting success.

See how easy it is to find contracting officers, Primes, SADBU, and FOIA contacts for either B2G or B2B campaigns.

Finding Government Contacts

First, log in to Select GCR Pro and click on “New Search”

The screenshot shows the Select GCR PRO dashboard. At the top, there's a navigation bar with icons for HOME, PRODUCT FEATURES, PROGRAM OPTIONS, MARKETING, DOCS & TEMPS, GOV LINKS, CONTACT US, DASHBOARD, ADMINISTRATION, and LOGOUT. The main area is titled "Welcome Justin". It features two large rectangular boxes. The left box contains a circular icon with a star and the text "My Profile". The right box contains a circular icon with a computer monitor and the text "New Search". A large black arrow points from the "My Profile" box to the "New Search" box. Below these boxes, there are two descriptive paragraphs. The first paragraph under "My Profile" says: "No form, pre-populated quick links providing search results specifically for your business/industry. View Government contract and contact results driven by your NAICS, PSC's, Keywords and Geographic area." The second paragraph under "New Search" says: "Form fill searches to view open, renewing and re-compete contract opportunities; Government websites, contacts and award history; Business profiles, top primes and contact information." At the bottom left, there's a "PRODUCT FEATURES" section with a "P" icon.

On the next page, click Gov Contacts. This will allow you to search and export contracting officer's information.

The screenshot shows the SELECT GCR PRO homepage. At the top, there is a navigation bar with icons for GOV CONTACTS, CONTRACTORS, TOP PRIMES, CCS LINKS, FEDERAL SOL, STATE SOL, AWARD HISTORY, RE-CONTRACTS, GOV AGENCIES, NAICS, and LOGOUT. Below the navigation bar, a large black arrow points upwards from the bottom of the page towards the 'GOV CONTACTS' icon. The main content area is titled 'NEW SEARCH'. It contains a brief description of the search function, a note about populating form options, and two sections: 'GOV CONTACTS' and 'CONTRACTORS (Businesses)'. The 'GOV CONTACTS' section is also highlighted with a large black arrow pointing towards it from the left side.

NEW SEARCH

This page allows you to conduct specific searches for contracts, contacts, and Government information based on chosen NAICS, PSC's, Keywords, location, department/agency set-aside, zip code, and/or type of notice. Just click on the chosen option above and fill in the form options for your search.

*Populating more form options for your search will create more targeted results.

GOV CONTACTS

Search for Government contracting officers based on name, NAICS, state, department/agency and/or product and service codes. Access first name, last name, title, agency, state, phone number and email address.

CONTRACTORS (Businesses)

Search and access contact and business information for Government and commercial prospecting opportunities. Access DUNS, CAGE, NAICS, PSC's, award history, location maps, certifications and/or schedules for each SAM registered business.

Within the form enter the search terms – Keywords, CO Name, NAICS, PSC's, State & Department

For the purposes of demonstration, we will be a commercial construction company looking for contracting opportunities in the state of Florida. Enter the NAICS code 236220 and set the Place of Performance state as Florida, then click search.

The screenshot shows a search form with various input fields. At the top, there is a red header bar with the word 'Search'. Below the header, there are several input fields: 'Description Keyword(s)' with a 'Keyword' placeholder, 'Contracting Officer Name' with a 'Search by contracting officer name' placeholder, 'NAICS Codes' with a placeholder '236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION X', 'Product & Service Codes' with a placeholder 'Product & Service Codes', 'Place of Performance - State' with a placeholder 'FLORIDA X', 'Departments/Agencies' with a placeholder 'Departments/Agencies', and a footer row with buttons for 'Clear', 'Save', 'Export', and 'Search'. A large black arrow points downwards from the 'Place of Performance - State' field towards the 'Search' button.

As your results appear you will see such information as: Name, Title, Agency, Sub Agency, State, Zip, PSC, & NAICS.

Search Results (190 matches found)								
Action	Name	Title	Agency	Sub Agency	St...	Zip	Psc Code	Naics Code
	Amy Shaw	Contract Specialist	VETERANS AFFAIRS, DEPARTMENT OF	VETERANS AFFAIRS, DEPARTMENT OF	Florida	33612	6350 - MISCELLANEOUS ALARM, SIGNAL, AND SECURITY DETECTION SYSTEMS	236220 - Commercial and Institutional Building Construction
	Frederick Cherry		DEPT OF DEFENSE	DEPT OF THE ARMY	Florida	32218	Y1AZ - CONSTRUCTION OF OTHER ADMINISTRATIVE FACILITIES AND SERVICE BUILDINGS	236220 - Commercial and Institutional Building Construction
	Andrew Grant		DEPT OF DEFENSE	DEPT OF THE AIR FORCE	Florida	32403	Y1LB - CONSTRUCTION OF HIGHWAYS, ROADS, STREETS, BRIDGES, AND RAILWAYS	236220 - Commercial and Institutional Building Construction, 237310 - Highway, Street, and Bridge Construction

At this time, you can either click on the heart to save the contact to favorites, click on the CO's name to view their details, or click the export button to view all contacts on an excel spreadsheet.

Viewing CO's Contact Information

Access contracting Officer's Title, Phone Number, Email Address, Agency, Sub Agency, & Associated Federal Solicitations.

Government Contacts / Amy Shaw

This page will show you the details of the selected Government contact

Properties Federal Solicitations

Amy Shaw

Agency:	VETERANS AFFAIRS, DEPARTMENT OF
Sub Agency:	VETERANS AFFAIRS, DEPARTMENT OF
Title:	Contract Specialist
Email:	Amy.Shaw3@va.gov
Florida, 33612	(813) 938-0528

Exporting Contracting Officer's Search Results

Click on the Export button, Open the file that downloaded to see the contact specific information. You can then upload their information into your CRM of choice or print the contact list for a manual campaign.

(Max Export 200 Contacts per search)

Name	Title	Email	Phone
Mary Hallmon	Contract Specialist	mary.hallmon@us.af.mil	8508820206
Robert Lieder	Contracting Officer	robert.lieder.2@us.af.mil	6606875417
James McFarland	Contract Specialist	james.mcfarland.8@us.af.mil	3256544547
Marlena Perez	Contract Specialist	marlena.perez@us.af.mil	8508844941
Romeo Reyes	Contract Specialist	romeo.reyes.1@us.af.mil	8508843288
Karen Wagner	Contracting Officer	karen.wagner.1@us.af.mil	8508823144

Finding Business Prime Contacts

Next, let's look for contractor information for a business-to-business campaign. Click Home and then New Search again.

SELECT GCR PRO
GOVERNMENT CONTRACTING. SIMPLIFIED.

HOME PRODUCT FEATURES PROGRAM OPTIONS MARKETING DOCS & TEMPS GOV LINKS CONTACT US DASHBOARD ADMINISTRATION LOGOUT

Welcome Justin



My Profile



New Search

No form, pre-populated quick links providing search results specifically for your business/industry. View Government contract and contact results driven by your NAICS, PSC's, Keywords and Geographic area.

Form fill searches to view open, renewing and re-compete contract opportunities; Government websites, contacts and award history; Business profiles, top primes and contact information.

PRODUCT FEATURES

Now, let's click on Contractors to get to the Contractor search page.

SELECT GCR PRO
GOVERNMENT CONTRACTING. SIMPLIFIED.

HOME | GOV CONTACTS | CONTRACTORS | TOP PRIMES | CCS LINKS | FEDERAL SOL | STATE SOL | AWARD HISTORY | RE-CONTRACTS | GOV AGENCIES | NAICS

NEW SEARCH

This page allows you to conduct specific searches for contracts, contacts, and Government information based on chosen NAICS, PSC's, Key words, location, department/agency, set-aside, zip code, and/or type of notice. Just click on the chosen option above and fill in the form options for your search.

*Populating more form options for your search will create more targeted results.

GOV CONTACTS
Search for Government contracting officers based on name, NAICS, state, department/agency and/or product and service codes. Access first name, last name, title, agency, state, phone number, and email address.

CONTRACTORS (Businesses)
Search and access contact and business information for Government and commercial prospecting opportunities. Access DUNS, CAGE, NAICS, PSC's, award history, location maps, certifications and/or schedules for each SAM registered business.

When searching for business Primes you can search by the following – Contractor/Entity Name, DUNS/UEI, CAGE, State, NAICS, PSC, Name, Set Aside Status, & Business Type

*Additionally, search by Contractor with Award History and/or Contractor with a GSA Schedule

For this example, we will continue to be a commercial construction company in Florida. Our search parameters will entail the state of Florida, the NAICS 236220, and Contractors with Award History. When the search choices have been entered click the search button.

HOME | GOV CONTACTS | CONTRACTORS | TOP PRIMES | CCS LINKS | FEDERAL SOL | STATE SOL | AWARD HISTORY | RE-CONTRACTS | GOV AGENCIES | NAICS | LOGOUT

Search

Contractor / Entity Name
Search by contractor/recipient

DUNS
Duns

Location - State
FLORIDA X

Cage Code
Search by Cage Code

NAICS Codes
236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION X

Product & Service Codes
Search by Product & Service Codes

Name
Search by Name

Set Aside Status
Search by Set Aside Status

Business Type
All

UEI Code
UEI Code

Contractors with Award History Contractors with a GSA Schedule

As your results appear you will see such information as: Contractor Name, DUNS, UEI, CAGE, Location, & Type.

Search Results (266 matches found)						
Action	Contractor Name	DUNS	UEICode	Cage Code	Location	Type
	YERKES SOUTH INC.	022056690	GA2DPN5PSSP9	7AB71	CRESTVIEW, FLORIDA	For Profit Organization
	XKEYE INC	157035226		42GS3	JACKSONVILLE, FLORIDA	For Profit Organization
	WORKPLACE SOLUTIONS INC	932700875	CNWPK177KQ79	042S7	JACKSONVILLE, FLORIDA	For Profit Organization
	WILLIAMS ROOFING & CONTRACTING INC	790200971	RH9AHL9LMXB3	4MNN8	JACKSONVILLE, FLORIDA	For Profit Organization
	WILLIAMS ELECTRIC CONTRACTING INC	032316515	MDCEZKWF2M73	73306	FORT WALTON BEACH, FLORIDA	For Profit Organization
	WB CONSTRUCTION, LLC	080271738	YGDWEVGJ5E5	7NXK0	FORT WALTON BEACH, FLORIDA	For Profit Organization
	WAYPOINT CONTRACTING INC	080534682	F4V5KNPDTXL1	7TTLU1	MIAMI, FLORIDA	For Profit Organization

At this time, you can either click on the heart to save the contact to favorites, click on the Contractor's Name to view their details, or click the Export button to view all contacts on an excel spreadsheet.

Viewing Contractor's Contact Information

Access contractor's Business Information, Contacts, Website, Award History, SAM, etc.

Contractor / YERKES SOUTH INC.

This page will show you the details of the selected contractor and also allow you to do additional research relating to this contractor.

Properties	NAICS Codes (40)	PSC Codes (0)				
YERKES SOUTH INC. <div style="display: flex; justify-content: space-between;"> <div> <small>Type:</small> For Profit Organization <small>Cage Code:</small> TAB71 <small>DUNS:</small> 022056690 <small>Primary Naics:</small> 236220 <small>Started:</small> 05-Aug-2014 </div> <div> <small>VET.BIZ status:</small> SDVOB Business <small>Congressional District:</small> Florida 01 </div> </div> <div> <small>4799 Hinote Rd</small> <small>Crestview, Florida, 32539</small> <small>Usa</small> </div>						
Mandatory POC <table border="1"> <tr> <td> <small>POC Type:</small> Government Business POC <small>Name:</small> CHRISTINE YERKES <small>Title:</small> CEO <small>Email:</small> cyerkes@yerkessouth.com <small>Phone:</small> (850) 424-6069 <small>Non US Phone:</small> (850) 377-5177 </td> <td> <small>POC Type:</small> Electronic Business POC <small>Name:</small> CHRISTINE YERKES <small>Title:</small> CEO <small>Email:</small> cyerkes@yerkessouth.com <small>Phone:</small> (850) 424-6069 </td> </tr> <tr> <td colspan="2"> <small>Po Box 1556</small> <small>Eglin Afb, Florida, 32542</small> <small>Usa</small> </td> </tr> </table>			<small>POC Type:</small> Government Business POC <small>Name:</small> CHRISTINE YERKES <small>Title:</small> CEO <small>Email:</small> cyerkes@yerkessouth.com <small>Phone:</small> (850) 424-6069 <small>Non US Phone:</small> (850) 377-5177	<small>POC Type:</small> Electronic Business POC <small>Name:</small> CHRISTINE YERKES <small>Title:</small> CEO <small>Email:</small> cyerkes@yerkessouth.com <small>Phone:</small> (850) 424-6069	<small>Po Box 1556</small> <small>Eglin Afb, Florida, 32542</small> <small>Usa</small>	
<small>POC Type:</small> Government Business POC <small>Name:</small> CHRISTINE YERKES <small>Title:</small> CEO <small>Email:</small> cyerkes@yerkessouth.com <small>Phone:</small> (850) 424-6069 <small>Non US Phone:</small> (850) 377-5177	<small>POC Type:</small> Electronic Business POC <small>Name:</small> CHRISTINE YERKES <small>Title:</small> CEO <small>Email:</small> cyerkes@yerkessouth.com <small>Phone:</small> (850) 424-6069					
<small>Po Box 1556</small> <small>Eglin Afb, Florida, 32542</small> <small>Usa</small>						
Quick Links <ul style="list-style-type: none"> View NAICS Solicitations View NAICS Information View Award History for Contractor View Contractor on Vet.Biz Map Contractor Address View Contractor's Record on SAM.gov View Contractor's SBA Record HUBZone GSA e-Library 						

Exporting Contractor's Search Results

Click on the Export button, Open the file that downloaded to see the contact specific information. You can then upload their information into your CRM of choice or print the contact list for a manual campaign.

(Max Export 200 Contacts per search)

Contractor Name	DUNS	UEI Code	Cage Code	GSA Number	Location	Type	POC	Email	POC Phone
WILLIAMS ELECTRIC CO., INC.	032316515	MDCEZKWF2M73	73306	GS-07F-0317N	Florida	For Profit Organization	YOLANDA SMALLING	yolanda.smalling@parsons.com	6264403349
VISUAL AWARENESS TECHNOLOGI	125104278	MYUXCAJADH3	3CYV9	GS-07F-068DA	Florida	For Profit Organization	LOWELL BERRY	lberry@vatcinc.com	2103658928
VENERGY GROUP, LLC	832471440	NW123M5EAES	5T9Q4	GS-21F-054BA	Florida	For Profit Organization	COREY CLIVE	corey@venergygroup.com	5616768382
STERILE SERVICES CO.	078513449		8GA73	47QSEA19D0002	Florida	For Profit Organization	FANIA CARTER	carter@mysterileservices.com	7039878322
SOUTH DADE AIR CONDITIONING	194083705	ZJMTAL6MZLU4	0Y085	470SHA18D001B	Florida	For Profit Organization	REID MCMILLION	reid@sda8a.com	3348722228
SDAC FACILITY SERVICES, LLC	079515381	KSCDDUJ7Q675	77M00	GS066Q16BQDS119	Florida	For Profit Organization	PATTI MCMILLION	patti.sdac@gmail.com	8503418548
SCIF SOLUTIONS, INC.	169942591	FRMGAU71PTM8	34WS6	GS-07F-0632W	Florida	For Profit Organization	BRUCE PAQUIN SR.	PAQUINB@SCIFSOLUTIONS.COM	9042980631
PROJECT SUPPORT SERVICES, INC.	127038698	CCPLCA3MAV44	1YER8	GS-00F-108CA	Florida	For Profit Organization	ANTHONY STERLING	asterling@psswdc.com	4438547711
PODS ENTERPRISES, LLC	969958446	X422KLK4F496	3RGC9	GS-33F-0019T	Florida	For Profit Organization	BRUCE MITCHELL	bmitchell@pods.com	7276474368
PERGRAVIS, LLC	806905555	SXFDFJ51VDDB8	5MM96	GS-35F-0437Y	Florida	For Profit Organization	DOMINICK RAPPA	Dominick_Rappa@pergravis.com	8137926009
PAUL DAVIS RESTORATION, INC.	603182445	KK3FALKLDMV4	7GV29	GS-07F-068GA	Florida	For Profit Organization	JOSHUA DYE	jdye@pauldavis.com	9048996145
MCS OF TAMPA, INC.	800203580	V46DN5AQ9MS6	1GBS1	GS-35F-0544M	Florida	For Profit Organization	DOUG STACY	dstacy@mcssofttampa.com	8138651043
INTRANET COMMUNICATIONS GR	043403430	N1YFMHQ2BD64	4LWZ4	GS-35F-0623W	Florida	For Profit Organization	KATHERINE BLEASE	kathib@icgconnects.com	5613677276

Conclusion

In this document, you've learned how to search for both government and business contacts in the powerful Select GCR Pro program. You've also learned how to export those documents with our Export Search feature to generate usable Excel files for uploading into a CRM or for printing call sheets for a manual phone campaign. With these tools, you can coordinate and market yourself to hundreds of government and business contacts. We wish you the best of luck in your journey in government contracting!