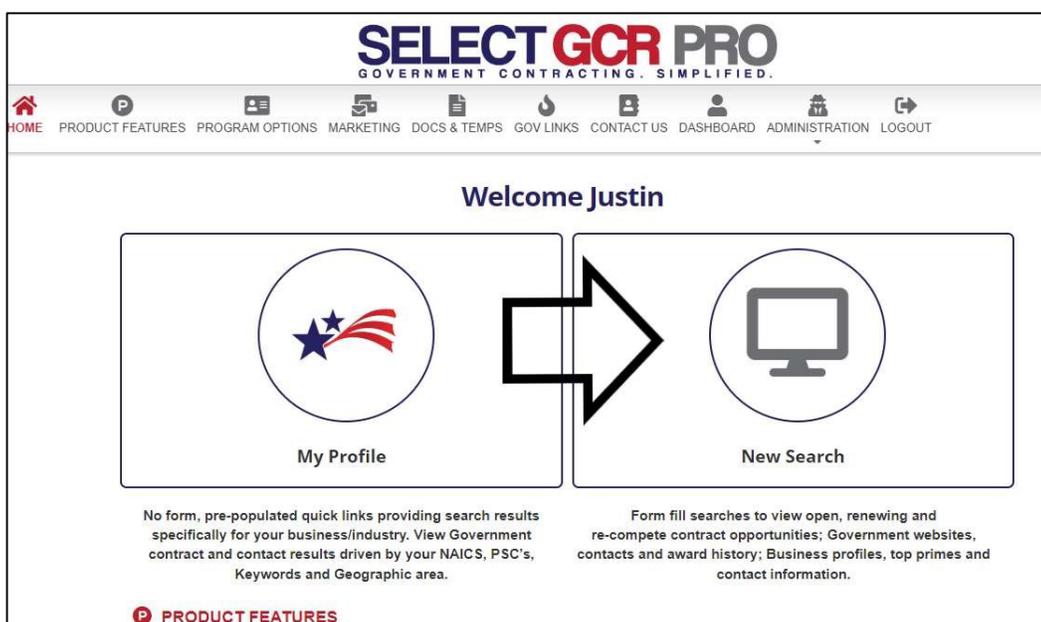


Select GCR Pro Pulling Contacts for Marketing Campaigns

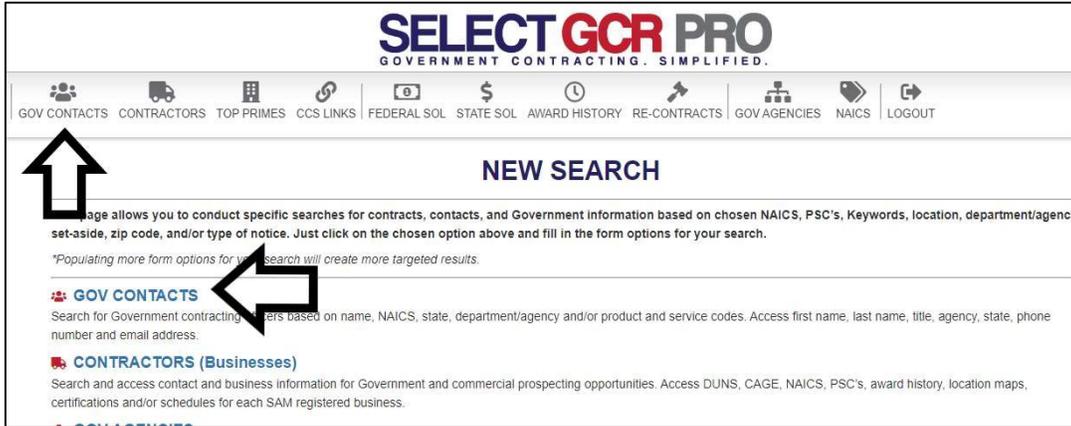
Select GCR Pro is a powerful lead database for government and business contacts. Today, we're going to learn how to search and export contacts from our program to use in email and/or phone campaigns. Market and position your company for government contracting success. See how easy it is to find contracting officers, Primes, SADBUs, and FOIA contacts for either B2G or B2B campaigns.

Finding Government Contacts

First, log in to Select GCR Pro and click on "New Search"

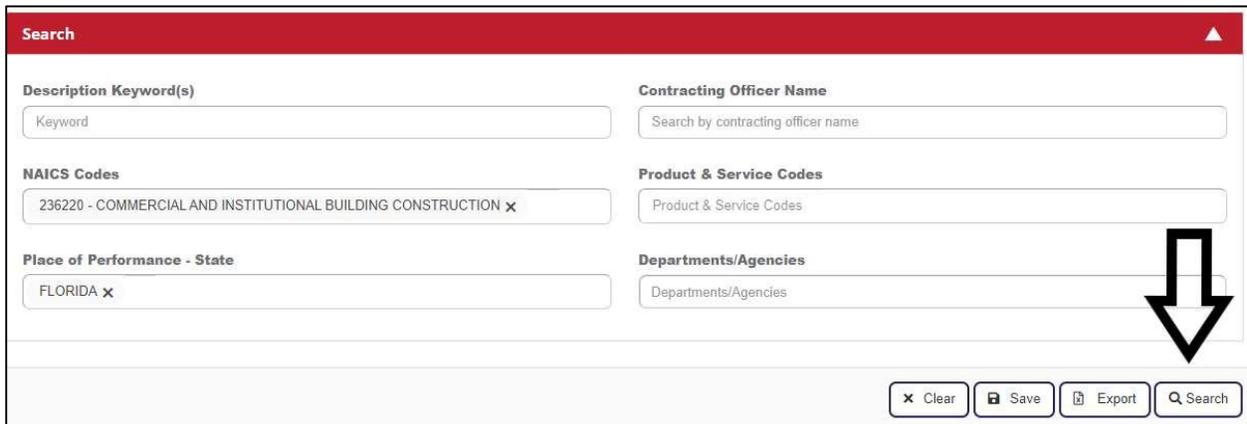


On the next page, click Gov Contacts. This will allow you to search and export contracting officer's information.



Within the form enter the search terms – Keywords, CO Name, NAICS, PSC’s, State & Department

For the purposes of demonstration, we will be a commercial construction company looking for contracting opportunities in the state of Florida. Enter the NAICS code 236220 and set the Place of Performance state as Florida, then click search.



As your results appear you will see such information as: Name, Title, Agency, Sub Agency, State, Zip, PSC, & NAICS.

Search Results (190 matches found)

Action	Name	Title	Agency	Sub Agency	St...	Zip	Psc Code	Naics Code
  	Amy Shaw	Contract Specialist	VETERANS AFFAIRS, DEPARTMENT OF	VETERANS AFFAIRS, DEPARTMENT OF	Florida	33612	6350 - MISCELLANEOUS ALARM, SIGNAL, AND SECURITY DETECTION SYSTEMS	236220 - Commercial and Institutional Building Construction
  	Frederick Cherry		DEPT OF DEFENSE	DEPT OF THE ARMY	Florida	32218	Y1AZ - CONSTRUCTION OF OTHER ADMINISTRATIVE FACILITIES AND SERVICE BUILDINGS	236220 - Commercial and Institutional Building Construction
  	Andrew Grant		DEPT OF DEFENSE	DEPT OF THE AIR FORCE	Florida	32403	Y1LB - CONSTRUCTION OF HIGHWAYS, ROADS, STREETS, BRIDGES, AND RAILWAYS	236220 - Commercial and Institutional Building Construction, 237310 - Highway, Street, and Bridge Construction

At this time, you can either click on the heart to save the contact to favorites, click on the CO's name to view their details, or click the export button to view all contacts on an excel spreadsheet.

Viewing CO's Contact Information

Access contracting Officer's Title, Phone Number, Email Address, Agency, Sub Agency, & Associated Federal Solicitations.

Government Contacts / Amy Shaw

This page will show you the details of the selected Government contact

 Properties
 Federal Solicitations

Amy Shaw

Agency: VETERANS AFFAIRS, DEPARTMENT OF
 Sub Agency: VETERANS AFFAIRS, DEPARTMENT OF
 Title: Contract Specialist
 Email: Amy.Shaw3@va.gov
 Florida, 33612
 (813) 938-0528 

Exporting Contracting Officer's Search Results

Click on the Export button, Open the file that downloaded to see the contact specific information. You can then upload their information into your CRM of choice or print the contact list for a manual campaign.

(Max Export 200 Contacts per search)

Name	Title	Email	Phone
Mary Hallmon	Contract Specialist	mary.hallmon@us.af.mil	8508820206
Robert Lieder	Contracting Officer	robert.lieder.2@us.af.mil	6606875417
James McFarland	Contract Specialist	james.mcfarland.8@us.af.mil	3256544547
Marlena Perez	Contract Specialist	marlena.perez@us.af.mil	8508844941
Romeo Reyes	Contract Specialist	romeo.reyes.1@us.af.mil	8508843288
Karen Wagner	Contracting Officer	karen.wagner.1@us.af.mil	8508823144

Finding Business Prime Contacts

Next, let's look for contractor information for a business-to-business campaign. Click Home and then New Search again.



SELECT GCR PRO
GOVERNMENT CONTRACTING . SIMPLIFIED .

HOME PRODUCT FEATURES PROGRAM OPTIONS MARKETING DOCS & TEMPS GOV LINKS CONTACT US DASHBOARD ADMINISTRATION LOGOUT

Welcome Justin



My Profile

No form, pre-populated quick links providing search results specifically for your business/industry. View Government contract and contact results driven by your NAICS, PSC's, Keywords and Geographic area.

➔

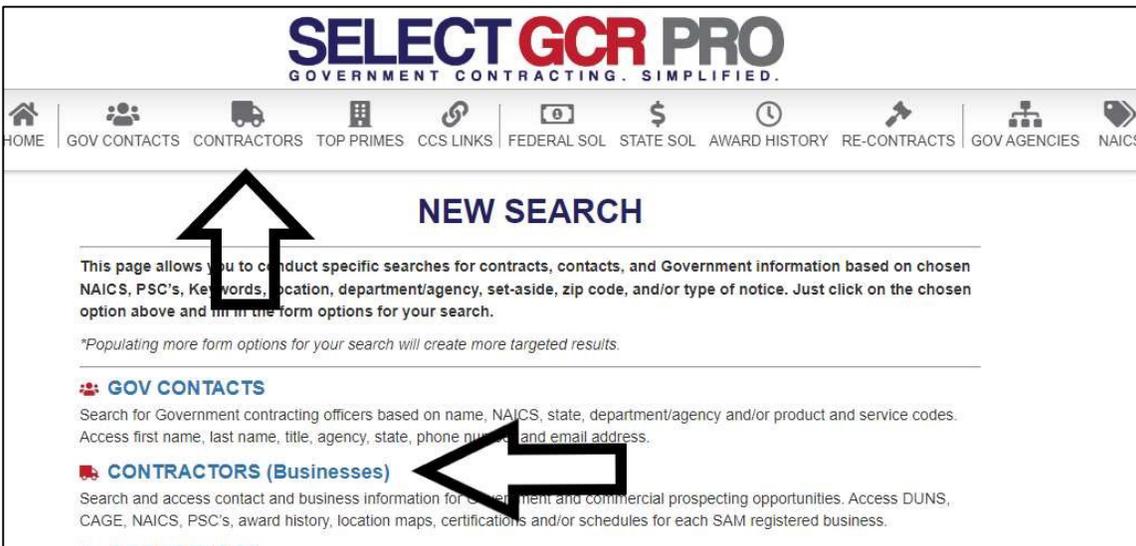


New Search

Form fill searches to view open, renewing and re-compete contract opportunities; Government websites, contacts and award history; Business profiles, top primes and contact information.

PRODUCT FEATURES

Now, let's click on Contractors to get to the Contractor search page.



SELECT GCR PRO
GOVERNMENT CONTRACTING . SIMPLIFIED .

HOME GOV CONTACTS CONTRACTORS TOP PRIMES CCS LINKS FEDERAL SOL STATE SOL AWARD HISTORY RE-CONTRACTS GOV AGENCIES NAICS

NEW SEARCH

This page allows you to conduct specific searches for contracts, contacts, and Government information based on chosen NAICS, PSC's, Keywords, location, department/agency, set-aside, zip code, and/or type of notice. Just click on the chosen option above and fill in the form options for your search.

**Populating more form options for your search will create more targeted results.*

GOV CONTACTS
Search for Government contracting officers based on name, NAICS, state, department/agency and/or product and service codes. Access first name, last name, title, agency, state, phone number and email address.

CONTRACTORS (Businesses)
Search and access contact and business information for Government and commercial prospecting opportunities. Access DUNS, CAGE, NAICS, PSC's, award history, location maps, certifications and/or schedules for each SAM registered business.

When searching for business Primes you can search by the following – Contractor/Entity Name, DUNS/UEI, CAGE, State, NAICS, PSC, Name, Set Aside Status, & Business Type

*Additionally, search by Contractor with Award History and/or Contractor with a GSA Schedule

For this example, we will continue to be a commercial construction company in Florida. Our search parameters will entail the state of Florida, the NAICS 236220, and Contractors with Award History. When the search choices have been entered click the search button.

As your results appear you will see such information as: Contractor Name, DUNS, UEI, CAGE, Location, & Type.

Search Results (266 matches found)

Action	Contractor Name	DUNS	UEI Code	Cage Code	Location	Type
	YERKES SOUTH INC.	022056690	GA2DPN5PSSP9	7AB71	CRESTVIEW, FLORIDA	For Profit Organization
	XEYE INC	157035226		42GS3	JACKSONVILLE, FLORIDA	For Profit Organization
	WORKPLACE SOLUTIO...	932700875	CNWPK177KQ79	042S7	JACKSONVILLE, FLORIDA	For Profit Organization
	WILLIAMS ROOFING & ...	790200971	RH9AHL9LMBX3	4MNN8	JACKSONVILLE, FLORIDA	For Profit Organization
	WILLIAMS ELECTRIC C...	032316515	MDCEZKWF2M73	73306	FORT WALTON BEACH, FLORIDA	For Profit Organization
	WB CONSTRUCTION, LLC	080271738	YGDWEVGM5E5	7NXX0	FORT WALTON BEACH, FLORIDA	For Profit Organization
	WAYPOINT CONTRACTI...	080534682	F4V5KNPDTXL1	7TLU1	MIAMI, FLORIDA	For Profit Organization

At this time, you can either click on the heart to save the contact to favorites, click on the Contractor's Name to view their details, or click the Export button to view all contacts on an excel spreadsheet.

Viewing Contractor's Contact Information

Access contractor's Business Information, Contacts, Website, Award History, SAM, etc.

Contractor / YERKES SOUTH INC.

This page will show you the details of the selected contractor and also allow you to do additional research relating to this contractor.

Properties
NAICS Codes (40)
PSC Codes (0)

YERKES SOUTH INC.

Type: For Profit Organization

Cage Code: 7AB71

DUNS: 022056690

Primary Naics: 236220

Started: 05-Aug-2014

VE.BIZ status: SDVOSB Business

Congressional District: Florida 01

4799 Hinote Rd
Crestview, Florida, 32539
Usa

Quick Links

- [View NAICS Solicitations](#)
- [View NAICS Information](#)
- [View Award History for Contractor](#)
- [View Contractor on Vet.Biz](#)
- [Map Contractor Address](#)
- [View Contractor's Record on SAM.gov](#)
- [View Contractor's SBA Record](#)
- [HUBZone](#)
- [GSA e-Library](#)

Mandatory POC

<p>POC Type: Government Business POC</p> <p>Name: CHRISTINE YERKES</p> <p>Title: CEO</p> <p>Email: cyerkes@yerkessouth.com</p> <p>Phone: (850) 424-6069</p> <p>Non US Phone: (850) 377-5177</p> <p>Po Box 1556 Eglin Afb, Florida, 32542 Usa</p>	<p>POC Type: Electronic Business POC</p> <p>Name: CHRISTINE YERKES</p> <p>Title: CEO</p> <p>Email: cyerkes@yerkessouth.com</p> <p>Phone: (850) 424-6069</p> <p>Po Box 1556 Eglin Afb, Florida, 32542 Usa</p>	
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Exporting Contractor's Search Results

Click on the Export button, Open the file that downloaded to see the contact specific information. You can then upload their information into your CRM of choice or print the contact list for a manual campaign.

(Max Export 200 Contacts per search)

Contractor Name	DUNS	UEICode	Cage Code	GSA Number	Location	Type	POC	Email	POC Phone
WILLIAMS ELECTRIC CO., INC.	032316515	MDCEZKWFZM73	73306	GS-07F-0317N	Florida	For Profit Organization	YOLANDA SMALLING	yolanda.smalling@parsons.com	6264403349
VISUAL AWARENESS TECHNOLOGI	125104278	MYUXCAJADDH3	3CYV9	GS-07F-068DA	Florida	For Profit Organization	LOWELL BERRY	lberry@vatcinc.com	2103658928
VENERGY GROUP, LLC	832471440	NWJ1Z3M5EA5	5T9Q4	GS-21F-054BA	Florida	For Profit Organization	COREY CLIVE	corey@venergygroup.com	5616768382
STERILE SERVICES CO.	078513449		8GA73	47QSEA19D0002	Florida	For Profit Organization	FANIA CARTER	carter@mysterileservices.com	7039878322
SOUTH DADE AIR CONDITIONING	194083705	ZJMTAL6MZLU4	0Y085	47QSHA18D001B	Florida	For Profit Organization	REID MCMILION	reid@sdac8a.com	3348722228
SDAC FACILITY SERVICES, LLC	079515381	KSCDDUJ7Q675	77M00	GS06Q16BQDS119	Florida	For Profit Organization	PATTI MCMILION	patti.sdac@gmail.com	8503418548
SCIF SOLUTIONS, INC.	169942591	FRMGAU71PTM8	34WS6	GS-07F-0632W	Florida	For Profit Organization	BRUCE PAQUIN SR.	PAQUINB@SCIFSOLUTIONS.COM	9042980631
PROJECT SUPPORT SERVICES, INC.	127038698	CCPLCA3MAV44	1YER8	GS-00F-108CA	Florida	For Profit Organization	ANTHONY STERLING	asterling@psswdc.com	4438547711
PODS ENTERPRISES, LLC	969958446	X422KLK4F496	3RGC9	GS-33F-0019T	Florida	For Profit Organization	BRUCE MITCHELL	bmitchell@pods.com	7276474368
PERGRAVIS, LLC	806905555	SXFFDJSJVDD8	5MM96	GS-35F-0437Y	Florida	For Profit Organization	DOMINICK RAPPA	Dominick_Rappa@pergravis.com	8137926009
PAUL DAVIS RESTORATION, INC.	603182445	KK3FALKLDMV4	7GV29	GS-07F-068GA	Florida	For Profit Organization	JOSHUA DYE	jdye@pauldavis.com	9048996145
MCS OF TAMPA, INC.	800203580	V46DNSAQ9MS6	1GBS1	GS-35F-0544M	Florida	For Profit Organization	DOUG STACY	dstacy@mcsoftampa.com	8138651043
INTRANET COMMUNICATIONS GR	043403430	N1YFMHQ2BD64	4LWZ4	GS-35F-0623W	Florida	For Profit Organization	KATHERINE BLEASE	kathib@icgconnects.com	5613677276